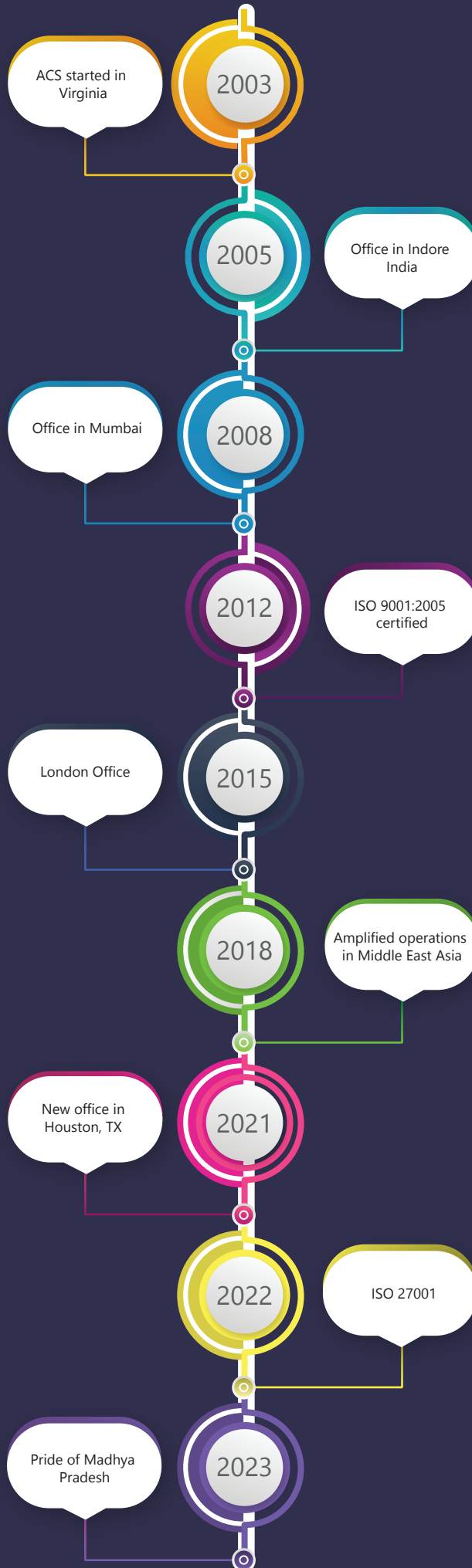


**ACS** Accelerating Performance<sup>®</sup>  
Abacus Consultancy Services (I) Pvt. Ltd.





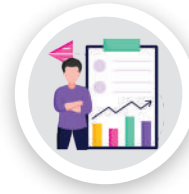
# ABOUT ACS



Multi national organisation



100+ team of Professionals



3000 approx finished project



PMP Certified Managers



Widest breadth of skills  
under one umbrella

## ABOUT FACTS



ISO 9001:2008 Certified



ISO 27001:2013 Certified



Nasscom Member



Pride of Madhya Pradesh

# Multi Dimensional Capabilities



Build demo/ sample apps for your startup



Email/ Office Technology Management



Move to Cloud/ Manage your servers



Provide 24/7 support to your customers



Automate repetitive tasks



Expand legacy systems capabilities



UI Development with social media integration



Web designing and development



CRM, HRM, Accounting & ERP Systems



Social Media Promotions



Migrating desktop applications to web

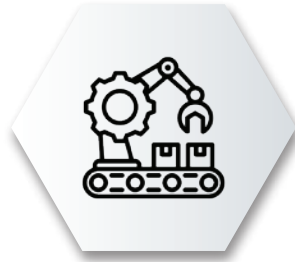


Chatbot AI and ML

# Industry Verticals



IT



Manufacturing



Energy



Hospitality



Automobile



Power

Govt. Sector

Banking & Financial Systems

Telecom

HealthCare

e-Commerce & Retail

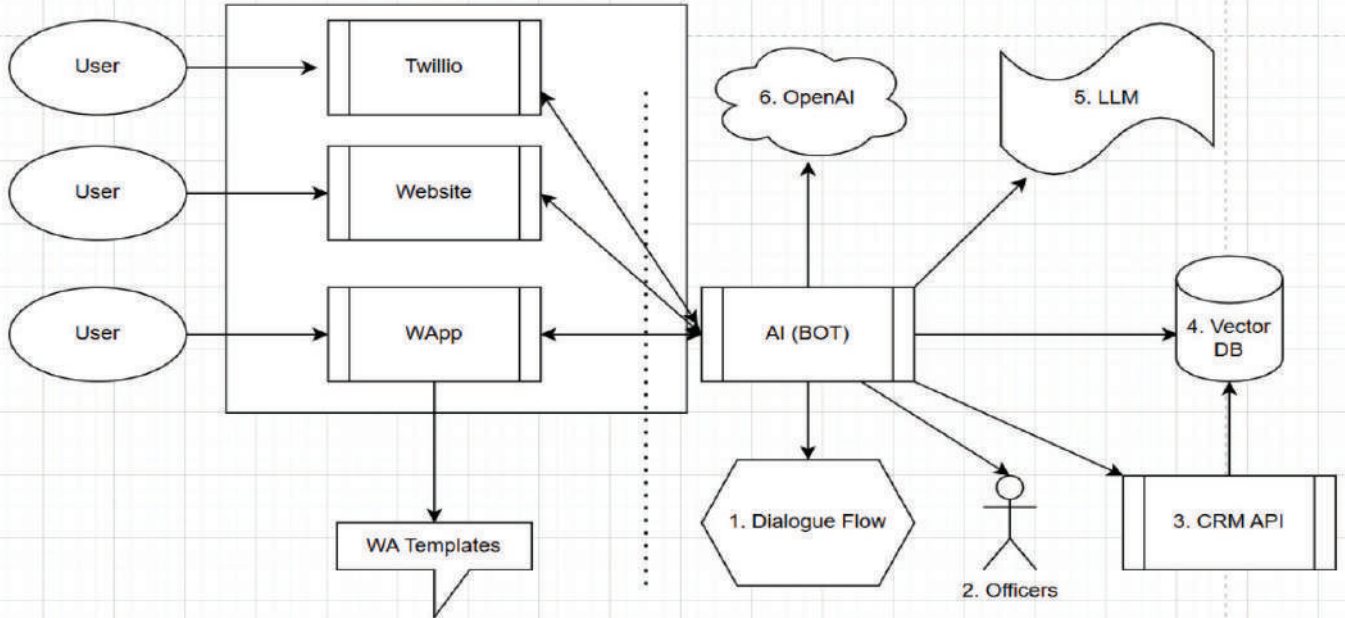
Tours & Travels

Construction & Real Estate

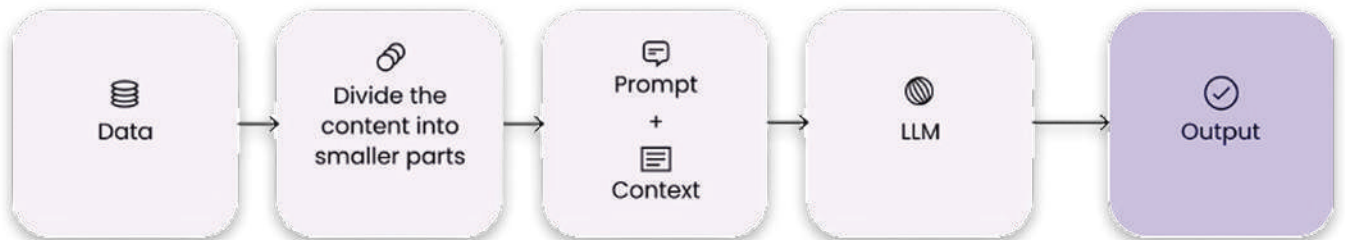
Healthcare & Pharmaceuticals

# How AI Based Chat Bots work?

## ARCHITECTURE:



## RAG (RETRIEVAL AUGMENTED GENERATION) PROCESS:



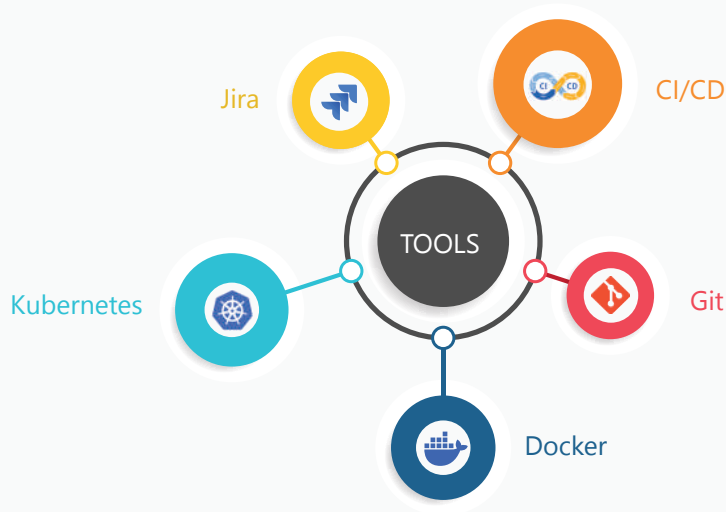
# LANGUAGES



# TECHNOLOGY



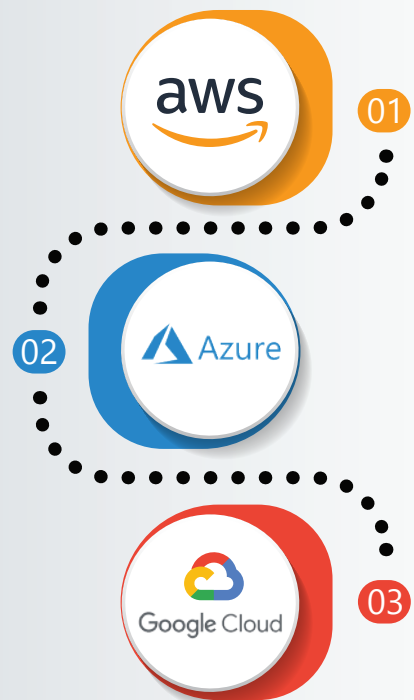
# Our Expertise



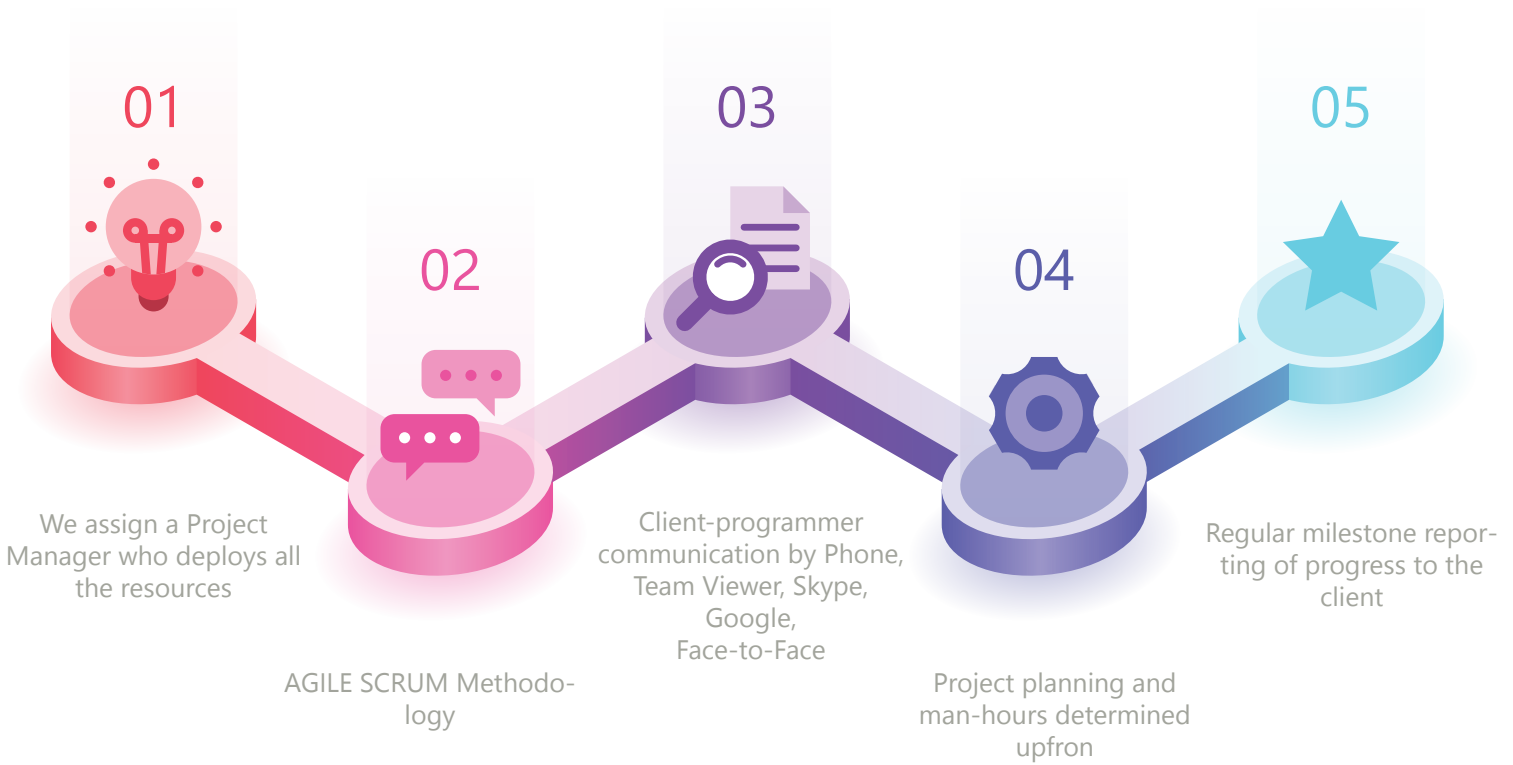
## Servers



## DevOps



# How Client Projects Are Managed



Billing done weekly based on actual resources used

# ACS Experience

## Across Diverse Business Functions



### Generate higher revenue

- Client engagement tools
- Upselling and cross selling tools
- Front-end electronic marketing communication



### Cost savings/operational excellence

- Learning management system  
Licensing, certification, training, onboarding systems
- HR management systems  
recruitment system, employment roster management, leave and benefits management system
- Operations  
Scheduling and time sheets systems, bookings and staff assignment systems, inventory and vendor management systems, supply chain and logistics optimization systems
- Documentation management systems  
Management of cloud based server for your internal data warehousing, information sharing, record keep



### Productivity tools

- Electronic communication systems
- Migrating legacy soft wares / applications to mobile devices.
- Building device-independent systems
- Video conferencing, social media tools
- Building apps



### Cash flow management tools

- Invoicing/bill paying, accounts receivables/ accounts payable automation systems
- Electronic payment systems
- Credit card/electronic check systems
- Electronic banking
- Integration with legacy/ QuickBooks / accounting systems

# Case Study



## Problem

## ACS Solution

No way to track Profitability of a job

Client Relationship Management (CRM)

Multiple Places of documents

Sales Order,

Lack of Collaboration

Invoicing & payment

Commission calculation

User registration

Tedious accounting process

Permission management

QB dual entry nightmare

Document management

Reporting for top level

Vendor management

Difficult Decision Making Process

Task & Workflow Assignment

No Standard for documents

Google Calendar & Map Integration

## Result

- Have around 1000 Company users added in a period of 3 years
- Use of the system has resulted in a 10-40% of increase in turn over of the avg company
- Optimal use of resources in the system

## Functionality Developed

- CRM
- Weather Features
- Customer Mapping
- Lead Management
- Analyze
- Reporting
- Activity Diary
- Sales Management
- Google Calendar Scheduling
- Roof Diagramming
- Production Management

## About Company

MaxCon Cloud Software is the next generation in web-based construction management software. Max Con's state of the art technologies help enhance the relationships between contractors, insurance carriers and property owners that can refine the claims process, renovations and new construction. It's a web-based software to the general contractor, specialty trades, and roofing contractor markets

## Technology and Architecture

MaxCon Software has expertise in Coupling Cutting edge Technology and Most Efficient Processes / Methodology with Industry Know How Maxcon is developed using Cloud Computing, .NET Architecture, MySQL 2008 R2, IIS Server, JavaScript with QuickBooks, Bing map and Google Calendar integration

Client's Name: Joseph Radcliff

URL: [www.maxconsoftware.com](http://www.maxconsoftware.com)

Business Type: Roofing/Construction

Technologies: Cloud Computing, ASP.NET, MySQL 2008 R2, IIS Server, JavaScript.

View Demo: <http://www.youtube.com/user/MaxConSoftware?feature=watch>

Open Ticket(s)	1
Updated Ticket(s)	9

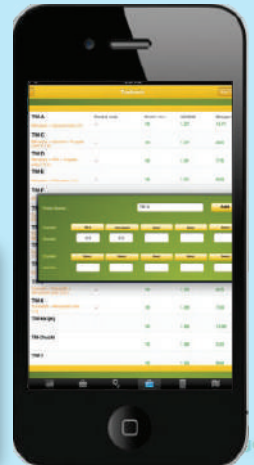
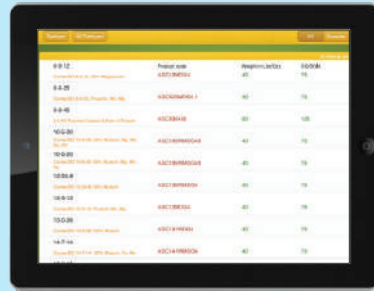
# Case Study



Problem	ACS Solution
Complex calculations	Nutrition value of Fertilizers
Nutrition value of Fertilizers	Ideal Quantity to apply
Soil Analysis	Cost
Temperature of the region	Effect on Cultivation
Size of the land	Currency
Type of Cultivation	Units of Measurements
	5+ Countries
	Area of the land
	Auto generated invoice in PDF

## Result

- Multi currency
- Multi units of measurements
- Multi language



Andersons Inc. is a \$6B Fortune 500 Company Located out of Ohio. Premise of the company is to make it easy for farmers to get an idea of nutrition value of the land and fertilizer requirements based on

ACS provided a forecasting web solution "TNT" for Farmers to manage all factors and provide the ideal requirements and Impact of their application

## About Company and Project

Anderson's Inc began as a single grain elevator and one man's dream has grown into a publicly traded company with diverse interests that include agribusinesses such as grain and plant nutrients as well as railcar leasing and repair, industrial products formulation, turf products, retailing and most recently, ethanol operations.

## Functionality Developed

The premise of the original organization founded by Harold Anderson was to make it easy as possible for farmers to get an idea of nutritional value of the land and the possible fertilizer usage to make it productive

Client's Name: Anderson's Inc

URL: [www.turfnutritiontool.com](http://www.turfnutritiontool.com)

Business Type: Agro Based Marketing

Technologies: ASP.NET, Javascript, Ajax, Mysq

View Demo: <http://www.youtube.com/watch?v=6kGP6eS9mSQ>

## Step 2) Carryover from Last season? (Explain this)

Approx. Date	Product	Product Type	Lbs/1000 ft	Bags	Ounces	Gallons
Jan 08	DG24-D-10DM	Granular	6	26	0	
Apr 30	Fortify	Foliar	0			
Sep 17	Fortify	Foliar	0			
Total:						

# Case Study



Problem	ACS Solution
Amazon	Product Management
eBay	Warehouse Management
Magento / Online Shopping Cart	Customers
POS System	Sales Orders
Brick & Mortar Store etc.	Vendors
Ship Station	Purchase Orders
UPS / USPS/ FedEx	Charts of Accounts ( COA )
QuickBooks	Accounting Modules
Great Plains	Billing & Payments
Vendor management system	Reporting & Forecasting

## Result

- This solution saves Verde Circle, thousands of Dollar in Licensing cost in monthly subscription fee of these products.
- Reduces duplicity & Errors between these multiple system interfaces
- Reduced the avg delivery time from 5 days to 2-3 days on the system
- Resulted in enabling this business to partner with 6 new marketplaces with no additional operational expenses.

Intelligent inventory management

Simplify operations with thriii's inventory, fulfillment & accounting software

## How we can help your business

Running your business is complex. That's exactly what your inventory and logistics software shouldn't be. Say hello to thriii – cloud-based software that helps you control and optimize key areas of your operation painlessly

- Anytime/anywhere cloud-management
- Automated inventory, fulfillment and accounting processing
- Best practice warehousing & stock keeping procedures
- Budget friendly regardless of business size
- Meets the needs of retailers, wholesalers, distributors and manufacturers

## Additional benefits

- Affordable subscription with monthly & annual packages
- Gain deep insight into key areas of your business
- Sophisticated tools are easy to use and apply
- Greater control of assets means higher profits
- Integrates with processes across your business
- Scales as your business grows

## Benefits for

- ★ Revenue sharing
- ★ thriii discount to Flipkart sellers
- ★ thriii integrates with Flipkart's openAPI making development minimal
- ★ Data sharing with Flipkart provides greater understanding of customer needs
- ★ Additional value for Flipkart sellers

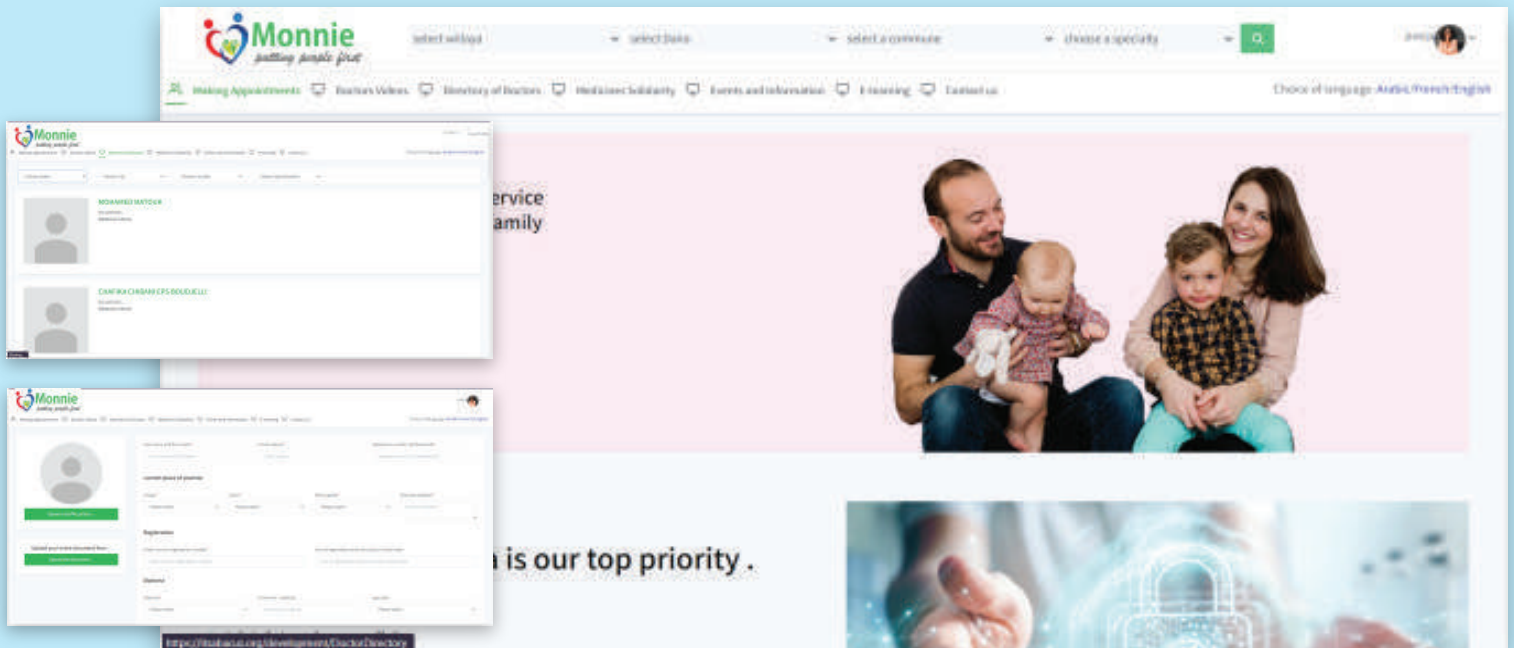
# Case Study



Problem	ACS Solution
EMR	EMR
Pathology report	Appointment scheduling system
Prescription	Facility management
Insurance Coverage	Human resource management
Accident History	Patient medication history
Billing	Nurse scheduling and Roistering
Medical Benefit	Health insurance API integration
Patient Allergy	Lab Reports
Body vital signs	Historical Info system in cloud
Chronological Medical Condition	HIPPA Compliant

## Result

- All the 17 department work in sync
- No repetition of data entry Reduced staff
- No duplication reduced the loss of data
- Increased Accuracy of the system
- Secure system
- Patients are increasing by 7% every year using same resources but with more optimal usage.

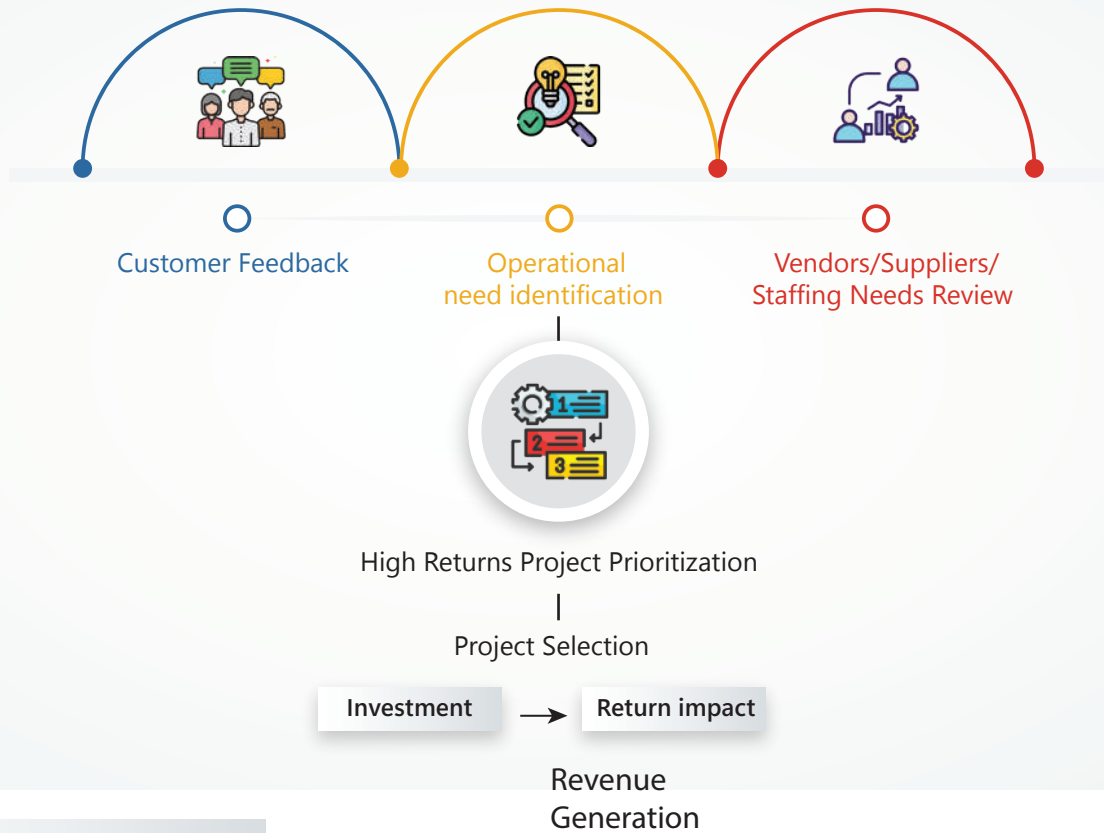


Technology Used : Linux, Apache, MySql & PHP

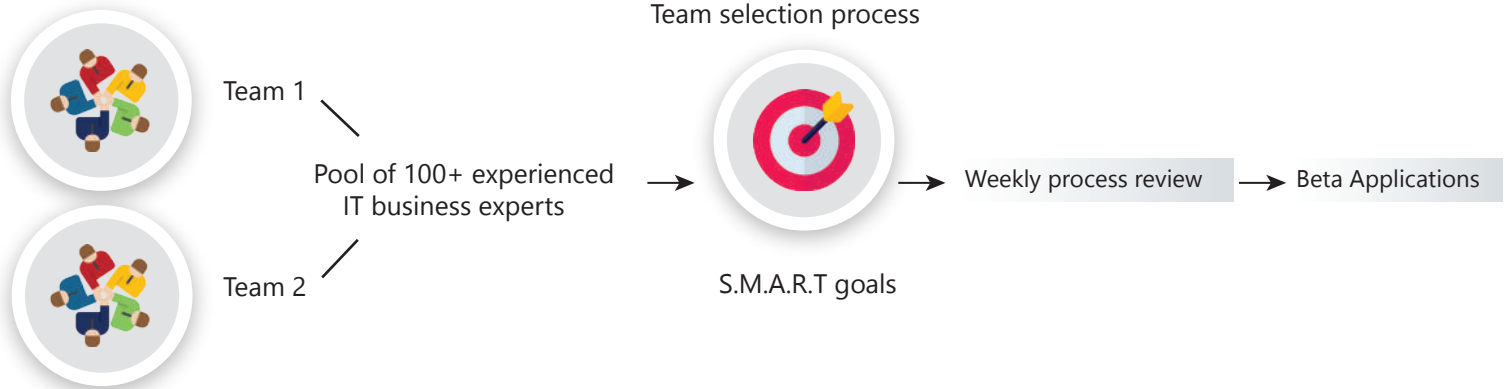
# Process Oriented Approach

## Three-Step Implementation

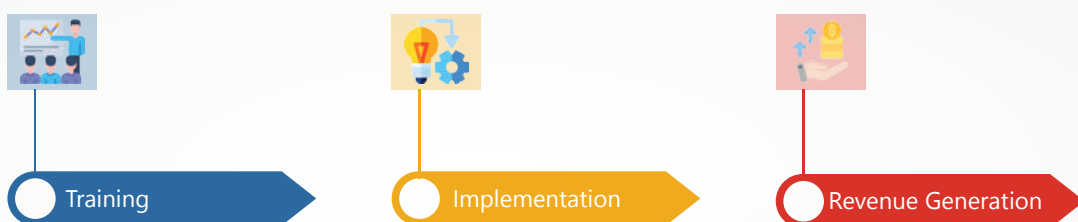
### PROJECT IDENTIFICATION



### BUILDING PROTOTYPE



### BUILDING PROTOTYPE





# BUSINESS GROWTH STRATEGY

- **United States**  
Suite # 502, 16920 Kuykendahl Street, Houston, TX – 77068
- **United Kingdom**  
Multicultural Marketing LightHouse, 20 Rampart St, London – E1 2LS.
- **India (Mumbai)**  
Suite # 303-304, Building no. 5 Sector III, Millennium Business Park, Mahape, Navi Mumbai – MH 400710.
- **India (Indore)**  
Suite # 318 II Floor, Service Block, MPSEDC Building, Electronic Complex, Pardesipura, Indore – MP 452010.

